



Food & Agriculture Practice

GrECo Specialty

GrECo,
matter of trust.

Solving clients' needs in Food & Agriculture is our daily practice.

The international team of GrECo's Food & Agriculture practice has an deep understanding and feel of the respective business or industry sector and all associated risks. We meet our clients at eye level and speak their language, this enables us to provide the best service as well as tailored solutions. We listen carefully to the daily challenges and strategic risks that our clients are confronted with.



Innovative Insurance Solutions

- How can I improve relations between me and my suppliers/buyers thanks to insurance?
- I want my business to grow, can I add insurance to my products?
- Is it possible to increase farmers' yields?
- I need to be sure, that my business partner is reliable



Support of International Operations

- Is there a way to effectively handle insurance in my group with several foreign subsidiaries?
- Cargo insurance: How can you smooth out the increase in insurance costs in an internationally hardening insurance market?
- I can't find insurance and need to consider carriers outside my country and alternative risk transfer solutions!



Professional Advice and Assistance

- What are the typical hidden problems in insurance policies?
- I need an independent opinion on whether my assets and liabilities are well protected?
- How can I get agricultural insurance subsidies more quickly and easily?
- I would like to receive a favourable offer from the association of which I am a member of.



New Risk Challenges of Nowadays

- Cyber Risks in Food & Agri: Can you evaluate a potential loss?
- What are the ways to prevent and mitigate the loss caused by drought and epizootic diseases?
- Are there best practices on how to manage Covid-19 risks in Food & Agri?
- Can I insure my business against mistakes and dishonesty by my personnel?



The Convenient Way to Take out Insurance

- I need special software to improve insurance paperwork and claims management!
- I am eager to use digital solutions and services to insure myself better!
- What can you do, if the insurer rejects to pay the indemnity?
- How can I check, if my insurance partner offers the best solution?



Alternative Risk Management Solutions

- I need tools to identify and evaluate all my risks!
- How can I manage business interruption in the food supply chain?
- Why do I need a business continuity plan? What are the first steps to start?
- I want to know more about quality management, as a tool for loss prevention!

The GrECo Food & Agriculture practice is there for you.

Our Food & Agriculture Practice Experts put their clients first. It is our goal to provide measurable added value with state-of-the-art insurance and reinsurance solutions, comprehensive risk management and effective loss consulting. Right on your doorstep local experts scan the national and international insurance markets to identify the best solutions and suitable partners for our clients.

Our team ensures top-notch personal, local and professional proximity. They have a wealth of experience in the Food & Agriculture industry as well as profound knowledge of insurance. This enable us to precisely assess risks and tailor and optimise risk and insurance costs for our clients.

Why over 500 clients in Food & Agriculture trust in GrECo.

Our client base covers a variety of businesses in the Food & Agri sector, from farmers, breeders, agri inputs and machinery producers and suppliers, agri commodities traders to food processors and food retail networks. Also, many food and agricultural associations work with us.

Specialist insurance with innovative solutions in niche areas

You benefit from specialist insurance solutions, customised for the Food & Agri segment:

- parametric insurance
- extended crops, livestock and aquaculture coverage
- special affinity programmes improving relations between suppliers and buyers
- product liability and contamination
- cargo and trade credit

GrECo also promotes specialised IT solutions that help our clients generate more revenue, assess the reliability of their suppliers and buyers and sell more insurance at a better price and quality.

Get 30% more from insurance

As a market leader in Central and Eastern Europe, we have built excellent relationships with decision-makers in the insurance market. With our placement power we achieve insurance cover at the best price and value and our negotiating power gives you the best possible support in the case of a loss. We are committed to gain 30% more out of insurance for you:

- saving on costs
- gaining additional insurance pay-outs
- facilitating your business growth

Sustainable and international

As an owner-managed company, founded almost 100 years ago, GrECo is renowned for its reliability and stability. Our clients have placed their trust in our solutions and services, knowing that their risks are on the safe side. With GrECo nova, our specialist insurance broking network, we find the tailored insurance partners for your global ventures.

Trusted partner with European roots

In 1989, we were one of the first insurance brokers and consultants to expand into Central and Eastern Europe. Today, we manage 61 subsidiaries and more than 1,180 employees in 17 countries from our headquarters in Vienna.



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