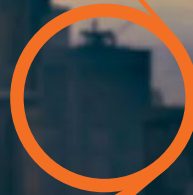




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Global Specialist
Insurance Broking
Network





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Independent. Flexible. Know How & Quality.

“GrECo nova is the global specialist insurance broking network which provides our clients with decisive benefits in all their international ventures.”

Georg Winter,
CEO GrECo Group





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nova independence.
Independent advice worldwide.

First in the East. Vibrant internationality for more than 30 years.

In 1989, GrECo was the first insurance broker and consultant to expand into Central and Eastern Europe. Our current market leadership in this region has placed us in pole position. Given our European roots, this fills us with great pride. For the past decades we have also pursued strategic cooperations with leading international insurance brokers. What motivated us then and now is our ability to guide and support our clients' ventures into new domestic markets. In doing so, it is particularly important for us to provide them with a consistently high quality of risk and insurance management.

Our network under our wings.

We are Austria's only broker with an international network under our wings. This enables us to guarantee our high service standards and compliance principles worldwide. We manage our network from our headquarters in Vienna, where we embody our internationality with 14 different languages, spoken in more than 20 countries.

Ever since its foundation in 1925, GrECo has been an independent family business. This independence has been instilled in us – it defines us in everything we do. The local selection of independent market-leading brokers, who share our guiding principles as well as our high standards, is always our top priority.



nova flex.
Maximum flexibility worldwide.

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Handpicked partners and tailored services.

When we select our local broker partners we follow and apply the highest standards – and they do the same. We deepen the relationships with our partners around the world in regular face-to-face meetings, we conduct workshops and benefit from exchanging our experiences.

This flexibility enables our clients to choose the right broker from our partner pool and receive real added value rather than an off-the-shelf solution. Our open-minded approach to the way we select brokers gives our clients maximum flexibility.

Nova-country coordinators: Local champions for global players.

Every GrECo broker partner collaborates with a nova-country coordinator as a single point of contact – an expert when it comes to international insurance programmes who also upholds compliance with our guiding principles. Our nova-country coordinators are diverse and colourful, just like everything else in our world. They all share our GrECo values, our high-quality services and ethical standards.

Wherever you go, we are already there. We work flexibly and identify the individually best local insurance specialists who create added value for you – be it their specialisation, country-wide presence, or market leadership.





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nova value.
Know-how & quality worldwide.

Precise steering of market strengths.

London, Dubai, and Singapore used to be top addresses for every large placement. This has changed. Today, we consider alternatives. In many countries, insurance coverage markets have reached international standards in terms of reliability and expertise. Costs are at a competitive level, and the service provided often better meets local needs. We know how to make good use of these developments to generate added value for our clients.

Our GrECo nova global service standards.

Every single GrECo nova partner employs our extensive service standards, which we also implicitly demand on behalf of our clients. This means, we guarantee local GrECo quality worldwide.

Leading experts in international insurance programme management have developed these standards as best practices. They guarantee our clients high-quality uniform service processes and manage responsibilities, response time, reporting requirements or the way in which claims are settled.

GrECo nova is more than just a local service provider. Our vibrant partnerships thrive on constant personal exchange. This adds value to our in-depth market knowledge and gives us direct access to all international primary and reinsurance markets.



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**nova network
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“I work in tandem with my nova-network management team to ensure continuous quality assessments of our GrECo nova partners. That way, we guarantee our clients all over the world the highest level of uniform service quality.”



Natalia Zaborovska,
Group Head of International



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